

SOUTHERN CROSS

A first consultation is presumed to be free of charge to an inventor. This is, however, based on the premiss that the invention in question is in an early stage of development and that the inventor needs basic information in regard of various patent procedures, etc.

The inventor can save on time and costs if he or she acquires the above-mentioned information before having a first consultation with Southern Cross. This way, the first consultation can include a full substantive discussion of the subject-matter of the invention. This is also the reason why a first consultation with Southern Cross is **not** free of charge to the inventor.

Basic information on patenting and patent proceedings, etc. can be found by following the links on the page **Nederlands | Eerste gesprekken** on this website. In a first consultation with Southern Cross, the following points regarding the invention will be addressed:

- The business context of the inventor and his IP position;
- What specific objectives are to be achieved through patenting of the invention;
- A discussion of the technical aspects of the invention, including:
 - The concept on which the patent is to be based;
 - The problem the invention solves;
 - How is the solution implemented;
 - The function of the implementation and its effects;
 - Practical embodiments of the invention;
 - Products and processes of (commercial) value; with also

A discussion of how the inventor's IP position will be specifically affected by:

- Ownership aspects;
- Uncertainty issues in regard of: prior art, and further technical developments;
- The (evolving) substance of the claims and of the rights which are to be obtained;
- Limitations in regard of patent rights;
- Enforcement aspects;
- Commercial aspects; and
- An end to patent rights; as well as paying attention to

Terms of Business with Southern Cross

- Budget;
- Time-line; and
- Other practical aspects.

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